



Center for Talent Retention

600 17th Street

Suite 2800 South

Denver, CO 80202

Business Development Leader

Awesome Opportunity to Earn the BIG Bucks!

About the Center for Talent Retention:

We are the world's leader in taking action to engage and retain employees. We bring together the best tools, training and practices needed to engage and retain employees. We partner with organizations to solve tough employee issues such as reduce turnover; increase employee engagement; measure engagement; equip managers with best practice training and tools and conduct exit interviews. The Center for Talent Retention partners with Fortune 1000 organizations such as GE, Home Depot, John Deere, , Microsoft, Progress Energy, Children's Healthcare of Atlanta, and Qualcomm, to name a few of our client organizations.

About the Business Development Leader Position:

Our Business Development Leaders will have two main responsibilities: Farm Current Clients to maximize revenue opportunities by contracting with additional business units or secure enterprise wide opportunities. The Business Development Leader will be provided a list of current clients as a starting point. Follow up, scope and close sales on leads generated from our proven lead generation process of speaking at conferences and presenting through webcasts to bring new clients into our organization. Business Development Leaders will enjoy very limited travel, a home based office located anywhere in the US, a competitive base salary with a generous incentive plan with an accelerated commission plan. Additionally, there is no cold calling.

About the Ideal Candidate:

Business Development Leaders will come from one of two backgrounds: Strong sales background selling to Fortune 1000 (or similar) leaders in a consultative, solution selling environment OR a human resources, learning and development leader looking to use their knowledge and capabilities in a different way knowing they have been selling programs and initiatives to internal clients. Ideal candidates like to achieve high results and like to be given the space to do their job and receive the recognition they deserve for a job well done.

Interested candidates are invited to send us their resume to talentrockstar@keeppeople.com and check out website at www.keeppeople.com.